

## Business Link for Devon & Cornwall

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Ref: Performance Insight

14 June 2005

Mr Richard Wyatt-Hainess  
Performance Insight Limited  
The Rocklands  
Chudleigh  
Devon  
TQ13 0EA

Dear Richard

### Support for Business Link

I write to formally offer my thanks for the recent work you undertook with our organisation. You managed to capture an understanding of our complex working environment extremely quickly and apply this knowledge to help our key stakeholders. Your ability to summarise intricate strategic issues in a concise, accurate and articulate manner was greatly welcomed following our detailed discussion with partners and has aided the development and prioritisation of the activity within our network.

Finally a note of thanks for your follow-up report which accurately represents the mutual agreements of all parties involved in the discussion and provides a valuable framework for future developments.

I wish you the very best in the future.

Yours sincerely

Richard Adams  
Network Development Manager  
Business Link for Devon & Cornwall